



2016 Alaska Cruise Incentive Trip Program Participation Guidelines

Contest time frame: February 1- September 30th, 2016

1. All Consultants in good standing before and during the trip contest are eligible to participate in the trip contest. All references to "sales" refer to qualification sales (retail sales only—personal sales and customer sales only. Excludes Business Kits, Host Rewards, any special registration fees). All returned orders will be deducted from contest sales.
2. Sales must be submitted and processed February 1, 2016 - September 30, 2016 Midnight Eastern time.
3. For the Quick Start portion of the trip qualification, New Consultants must achieve Quick Start Level 1 by September 30, 2016.
4. Registration Form Deadlines: All Trip registration forms must be received by Pure Haven Essentials (PHE) no later October 31st, 2016. Failure to return registration deadlines prior to October 31st, 2016 will result in the forfeiture of the award.
5. Itinerary: Any changes of travel dates, destination or itinerary are at the sole discretion of Pure Haven Essentials. If achievers exceed contracted rooms and PHE is unable to secure additional rooms on same vessel, this may be possible.
6. Travel Dates: All achievers and their guest will be issued non-transferable, non-refundable airline tickets based on specifically contracted airfares. Therefore, no deviations to published travel dates can be accommodated. PHE will arrange travel to/from the closest gateway city. Achievers are responsible for transportation to/from gateway airport. PHE determines the gateway city.
7. Accommodations: All accommodations are based on double occupancy. A trip for one achiever will be roomed with another trip for one achiever. If there are any room credits issued to a stateroom, they will need to be divided between the two achievers.
8. Pregnancy and medical conditions: Celebrity Cruises cannot accept guests who will have entered their 24th week of pregnancy by the beginning of, or at any time during the cruise or cruise tour. A physician's "Fit to Travel" note is required prior to sailing, stating how far along (in weeks) your pregnancy will be at the beginning of the cruise and confirming that you are in good health and not experiencing a high-risk pregnancy. See Celebrity Cruises policy for other medical requirements. (<http://www.celebritycruises.com/frequently-asked-questions>)
9. Adult Guest: A Trip for Two achiever may bring one adult guest age 18 or older (copy of passport will be required). The adult guest must be accompanied by the trip achiever and be ticketed to/from the same city. Pure Haven Essentials will make travel arrangements for both the trip achiever and their adult guest. Adult Guest may not be another Pure Haven Essentials Consultant.
10. Buy in cost: Guest buy-in will be available for an additional amount of \$2,000 (airfare not included). One guest buy-in is allowed for a Trip for One achiever.
11. Travel Documents: A valid passport will be required. The process to obtain a passport will take several weeks so please allow adequate time (3 months) for processing passport applications should you not currently have a valid passport. PHE will not be responsible for anyone who cannot travel due to an invalid or expired passport. The achiever is also responsible for obtaining a travel visa if he/she is required to have one in order to travel outside of the US. The cruise line strongly recommends that travelers be in possession of a valid passport with an expiration date of no less than (6) months following the conclusions of the cruise.
12. Trip achievers will be responsible for their incidental expenses (i.e. baggage check in, phone calls, passport, travel to/from arrival/departure airport. Excursions are not included with the reward
13. The value of the reward will be included in the IRS 1099 form for the year you receive the award. However, because this is a business & training event, it can be a deducted expense.
14. Contest awards are non-transferable.
15. Alternate Prize option: If unable to attend, a trip for one achiever may choose \$750 in cash. A trip for two achiever may choose \$1,000 in cash.
16. Cancellations: The achiever is responsible for any penalties imposed by the cruise line and/or airline should they or their guest not attend the event once their trip registration form is received. Actual penalty costs will be deducted from the value of the alternate prize option.
17. If a team is working their PHE business, the Consultant (person on record with Social Security number) is the achiever for the program. This is the person that must attend the trip if earned for a Trip for One.
18. Trip for Two UPGRADE: There is no cash equivalent or excursion substitutions for helicopter/dog sled experience; should you not wish to participate, you will forfeit this prize.